



UNITED WAY OF NORTH CAROLINA

FINANCIAL STATEMENTS

As of and for the Year Ended December 31, 2016

And Report of Independent Auditor

UNITED WAY OF NORTH CAROLINA
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Report of Independent Auditor

Board of Directors
United Way of North Carolina
Raleigh, North Carolina

Report on Financial Statements

We have audited the accompanying financial statements of United Way of North Carolina (the "Organization"), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements. Note 4, "State Employees Combined Campaign", is presented for purposes of additional analysis and is not a required part of the basic financial statements. This information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide assurance on it.

Cherry Roubert LLP

Raleigh, North Carolina
June 1, 2017

UNITED WAY OF NORTH CAROLINA
STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2016

ASSETS

Current Assets:

Cash and cash equivalents	\$	2,083,226
Investments		35,769
Dues receivable, net		86,277
Accounts receivable		172,252
Prepaid expenses and other assets		11,143
Total Current Assets		<u>2,388,667</u>

Property and equipment, net 4,278

Total Assets \$ 2,392,945

LIABILITIES AND NET ASSETS

Current Liabilities:

Accounts payable and accrued expenses	\$	245,574
Agency funds held		1,461,997
Deferred revenue		55,509
Total Current Liabilities		<u>1,763,080</u>

Liability for pension benefits 309,835

Total Liabilities 2,072,915

Net Assets:

Unrestricted:

Undesignated		178,099
Board designated		5,761
Total Unrestricted		<u>183,860</u>

Temporarily restricted 136,170

Total Net Assets 320,030

Total Liabilities and Net Assets \$ 2,392,945

UNITED WAY OF NORTH CAROLINA
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

YEAR ENDED DECEMBER 31, 2016

	Unrestricted	Temporarily Restricted	Total
Support and Revenue:			
Local United Way dues	\$ 377,658	\$ -	\$ 377,658
Grants and contributions	39,298	239,843	279,141
Investment income	467	-	467
Administrative fee - SECC	375,987	-	375,987
Marketing sponsorships - SECC	60,000	-	60,000
Conference registration fees	13,899	-	13,899
Service contract revenue	108,495	-	108,495
Miscellaneous	11,077	-	11,077
	<u>986,881</u>	<u>239,843</u>	<u>1,226,724</u>
Net assets released from restrictions	284,739	(284,739)	-
Total Support and Revenue	<u>1,271,620</u>	<u>(44,896)</u>	<u>1,226,724</u>
Expenses:			
Program Services:			
Member services	176,677	-	176,677
State Employees Combined Campaign	432,901	-	432,901
Government relations	49,675	-	49,675
North Carolina 211	306,983	-	306,983
Total Program Services	<u>966,236</u>	<u>-</u>	<u>966,236</u>
Management and general	319,089	-	319,089
Total Expenses	<u>1,285,325</u>	<u>-</u>	<u>1,285,325</u>
Changes in net assets from operating activities	(13,705)	(44,896)	(58,601)
Nonoperating - pension-related changes other than net periodic pension cost	(47,164)	-	(47,164)
Changes in net assets	<u>(60,869)</u>	<u>(44,896)</u>	<u>(105,765)</u>
Net assets, beginning of year	244,729	181,066	425,795
Net assets, end of year	<u>\$ 183,860</u>	<u>\$ 136,170</u>	<u>\$ 320,030</u>

The accompanying notes to the financial statements are an integral part of this statement.

UNITED WAY OF NORTH CAROLINA
STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED DECEMBER 31, 2016

	Program Services				Support Services		
	Member Services	State Employees Combined Campaign	Government Relations	North Carolina 211	Total	Management and General	Total
Salaries	\$ 81,043	\$ 165,269	\$ 24,982	\$ -	\$ 271,294	\$ 73,915	\$ 345,209
Payroll taxes and employee benefits	38,388	80,115	12,017	-	130,520	32,318	162,838
Total Salaries and Related Expenses	119,431	245,384	36,999	-	401,814	106,233	508,047
Consultant and professional services	34,512	46,501	9,999	67,005	158,017	54,702	212,719
Conferences and meetings	183	1,650	1,529	-	3,362	5,308	8,670
Expansion expenditures	-	-	-	111,918	111,918	62,261	174,179
Disaster relief expenditures	-	-	-	126,965	126,965	-	126,965
Occupancy	-	19,412	-	-	19,412	24,663	44,075
Equipment rental and maintenance	-	3,398	-	-	3,398	4,372	7,770
Department executive program	-	20,878	-	-	20,878	-	20,878
Postage and freight	131	18,052	-	-	18,183	3,138	21,321
Travel expenses	1,071	6,598	804	57	8,530	12,568	21,098
Telephone and internet	344	6,850	44	151	7,389	11,321	18,710
Supplies and copying	713	8,524	-	-	9,237	9,703	18,940
Other programmatic expenditures	17,907	2,251	-	90	20,248	3,009	23,257
Bank account and merchant fees	1,524	7,499	-	-	9,023	7,285	16,308
Depreciation	-	-	-	-	-	2,902	2,902
Advertising	190	42,853	-	797	43,840	2,359	46,199
Printing and publications	655	2,834	-	-	3,489	594	4,083
Liability insurance	-	-	-	-	-	3,660	3,660
Staff training and education	-	126	-	-	126	2,073	2,199
Miscellaneous	16	91	300	-	407	2,938	3,345
	<u>\$ 176,677</u>	<u>\$ 432,901</u>	<u>\$ 49,675</u>	<u>\$ 306,983</u>	<u>\$ 966,236</u>	<u>\$ 319,089</u>	<u>\$ 1,285,325</u>

The accompanying notes to the financial statements are an integral part of this statement.

UNITED WAY OF NORTH CAROLINA
STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2016

Cash flows from operating activities:

Changes in net assets	\$ (105,765)
Adjustments to reconcile changes in net assets to net cash from operating activities:	
Depreciation	2,902
Changes in operating assets and liabilities:	
Dues receivable	(58,315)
Administrative fee receivable	53,706
Accounts receivable	(122,356)
Prepaid expenses and other assets	1,019
Accounts payable and accrued expenses	153,851
Liability for pension benefits	68,133
Deferred revenue	(581)
Net cash from operating activities	<u>(7,406)</u>

Cash flows from financing activities:

Agency funds held	<u>(696,861)</u>
Net decrease in cash and cash equivalents	(704,267)
Cash and cash equivalents, beginning of year	2,787,493
Cash and cash equivalents, end of year	<u>\$ 2,083,226</u>

UNITED WAY OF NORTH CAROLINA

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2016

Note 1—Organization and significant accounting policies and practices

Organization – United Way of North Carolina (the “Organization”) was incorporated in 1951 and serves local United Way agencies by providing technical assistance and consultation. The Organization is supported primarily through membership dues by local United Way agencies and its contract to act as administrator for the North Carolina State Employee Combined Campaign.

Basis of Presentation – The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

Future Pronouncements – On August 18, 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*. The amendments in this ASU are intended to improve financial statement presentation by not-for-profit organizations by providing more relevant information about their resources and the changes in those resources to their donors, grantors, creditors, and other users. There are qualitative and quantitative requirements in a number of areas, including net asset classes, investment return, expenses, liquidity and availability of resources, and presentation of operating cash flows. The standard will be effective for the fiscal years beginning after December 15, 2017. The Organization is currently in the process of evaluating the impact of adoption of this ASU on the financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the balance sheet at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the income statement. This standard will be effective for the calendar year ending December 31, 2020. The Organization is currently in the process of evaluating the impact of adoption of this ASU on the financial statements.

Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of changes in net assets during the reporting period. Actual results could differ from those estimates.

Income Taxes – The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the “Code”) as a public charity. The Organization has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) of the Code and qualifies for deductible contributions provided in the Code.

The Organization follows the Financial Accounting Standard Board guidance on accounting for uncertainty in income taxes. The guidance clarifies the accounting for uncertainty in income taxes recognized in an entity’s financial statements by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Organization’s policy is to record a liability for any tax position taken that is beneficial to the Organization including any related interest and penalties, when it is “more likely than not” (more than 50% likelihood) the position taken by management with respect to a transaction or class of transactions will be overturned by a taxing authority upon examination. Management believes there are no such positions as of December 31, 2016 and, accordingly, no liability has been accrued.

UNITED WAY OF NORTH CAROLINA

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2016

Note 1—Organization and significant accounting policies and practices (continued)

Cash and Cash Equivalents – The Organization considers all demand deposits at financial institutions and all highly liquid debt instruments purchased with original maturities of three months or less to be cash and cash equivalents. The Organization had no cash equivalents as of December 31, 2016. The Federal Deposit Insurance Corporation covers \$250,000 for substantially all depository accounts. The Organization from time to time may have amounts on deposit in excess of these insured numbers. The Organization had \$1,003,421 of cash in excess of these insured amounts as of December 31, 2016.

In 2015, the Organization received a \$902,000 grant from the William R. Kenan, Jr. Charitable Trust to support expansion of 211 coverage to all residents in Kentucky, enhance 211 Counts (a tool to provide searchable and visual presentations of data from 211 call centers across the nation), and provide 211 Counts across Kentucky and New York. Additionally, funds would be used to develop and evaluate 211 Counts' implementation toolkit, and train 211 to use the toolkit in North Carolina, Florida, Kentucky, and New York. In accordance with the terms of the grant agreement, the Organization did not have variance power for funds totaling \$804,000 and, as such, amounts not yet expended were included in cash and cash equivalents and as agency funds held on the statement of financial position. These amounts totaled \$119,856 as of December 31, 2016.

On September 1, 1982, the Organization entered into a contract with the State of North Carolina, Department of Administration and Office of State Budget and Management, to act as administrator for the North Carolina State Employees Combined Campaign ("SECC"). This contract was amended in December 2015 with an effective start date of January 2016 through December 2018. Under the present agreement, the Organization maintains an account to receive state employee contributions of cash, credit card, and payroll withholdings, which are received from various state payroll disbursing offices. The Organization distributes the funds based on statewide campaign results. Cash held by the Organization, to be distributed on behalf of the SECC, was \$619,219 (including \$70,540 to be transferred from the Organization's merchant account) as of December 31, 2016.

In 2016, the Organization entered into a Memorandum of Understanding with the Governor's Office of North Carolina to assist with helping areas affected by Hurricane Matthew. Under this agreement, the Organization will hold funds collected by the Governor's office and these funds are to be disbursed by the Organization in accordance with the eligibility requirements and allowable cost provisions in the contract between the Organization and the Governor's office. Cash held by the Organization, to be distributed on behalf of the Governor's office, was \$634,022 as of December 31, 2016. The Organization did not have variance power over the full amount, and, as such, \$652,382 was recognized as agency funds held as of December 31, 2016.

Investments – The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under this standard are described as follows.

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability; and
- inputs that are derived principally from or corroborated by observable market data by correlation or other means.

UNITED WAY OF NORTH CAROLINA

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2016

Note 1—Organization and significant accounting policies and practices (continued)

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

There have been no changes in the methodologies used at December 31, 2016. There were no transfers in or out of Level 1, 2, or 3 investments for the year ended December 31, 2016.

Financial Instruments and Credit Risk Concentration – Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist primarily of short-term investments (cash equivalents) and contributions receivable. The Organization's investment policy is intended to limit its exposure to credit risk. The Organization has not experienced any significant losses in such accounts and believes it is not exposed to any significant financial risk therein.

Dues Receivable – The Organization collects dues from the local United Ways located in North Carolina. These dues (0.35% in 2016 of all local campaign money raised) are used to support the operating budget of the Organization. The local United Ways pay dues at their own discretion, therefore, the amount actually collected may differ from the amount requested by the Organization. The management of the Organization reviews the collectability of dues receivable on a periodic basis and utilizes the allowance method. There was no allowance as of the year ended December 31, 2016.

Property and Equipment – Computer equipment and software are recorded at cost. Depreciation and amortization of computer equipment and software is provided on a straight-line basis over the estimated useful lives of the assets ranging from 3 to 5 years. Maintenance, repairs, and minor equipment purchases are expensed when incurred. It is the Organization's policy to capitalize expenses that are greater than \$1,500. No donated assets were received during the year ended December 31, 2016.

The Organization reviews its long-lived assets for impairment whenever events or circumstances indicated the carrying amount of an asset may not be recoverable. If this review indicates that the asset will not be recoverable, based on the expected cash flows of the related asset, an impairment loss is recognized and the asset's carrying value is reduced. No such impairment loss was recognized during the year ended December 31, 2016.

Pension Benefits – The Organization is a participant in a qualified retirement plan which is administered by the Mutual of America Life Insurance Company. The plan covers substantially all employees eligible in 2012 and provides for certain benefits. The funded status of the Organization's defined benefit pension plan is recognized on the statement of financial position. The funded status is measured as the difference between the fair value of plan assets and the benefit obligation at the measurement date. The benefit obligation is the projected benefit obligation, which represents the actuarial present value of benefits expected to be paid upon retirement based on future compensation levels. The fair value of plan assets represents the current market value of cumulative Organization contributions. The Organization's contribution amounts are actuarially determined. During 2012, the Board of Directors of the Organization elected to freeze the defined benefit pension plan as of December 31, 2012.

UNITED WAY OF NORTH CAROLINA

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2016

Note 1—Organization and significant accounting policies and practices (continued)

Deferred Revenue – Amounts received in advance of providing services are deferred and recognized as revenue as the related services are performed.

Donated Materials and Services – Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. Donated goods are reflected as contributions in the accompanying statements at their estimated values with an offsetting charge to expense. No in-kind contributions were recorded for 2016.

The Organization receives a significant amount of donated services from unpaid volunteers who assist in fundraising, program activities, and special events. No amounts have been recognized in the statement of activities and changes in net assets because the criteria for recognition have not been satisfied.

Advertising – The Organization expenses advertising production costs as they are incurred and advertising communication costs the first time the advertising takes place. Advertising expense was \$46,199 for the year ended December 31, 2016.

Functional Allocation of Expenses – The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Contributions and Net Assets – The Organization is required to report contributions of cash and other assets as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence or nature of any donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities and changes in net assets as net assets released from restrictions. For reporting purposes, the Organization's financial statements have been prepared to focus on the Organization as a whole and to present balances classified based upon the existence or absence of donor imposed restrictions. Resources are classified into three net asset categories, as follows:

Unrestricted Net Assets – Net assets that are not restricted by donors or for which donor-imposed restrictions have expired.

Temporarily Restricted Net Assets – Temporarily restricted net assets consist of dollars which are restricted for a specific purpose.

Permanently Restricted Net Assets – Permanently restricted net assets are subject to donor-imposed restrictions that the assets be permanently maintained by the Organization and the donor has permitted the Organization to use the funds for a specific purpose. The Organization had no permanently restricted net assets as of December 31, 2016.

Note 2—Investments

The fair market value of investments was determined using the net asset value of each fund and, as such, the investments held are categorized as Level 2. Investments held consist of the following:

Mutual of America Money Market Funds	\$ 35,769
	<u>\$ 35,769</u>

UNITED WAY OF NORTH CAROLINA
NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2016

Note 3—Property and equipment, net

Property and equipment consist of the following:

Office furniture	\$ 32,756
Office equipment	259,081
	<u>291,837</u>
Less accumulated depreciation	(287,559)
	<u>\$ 4,278</u>

Depreciation expense was \$2,902 for the year ended December 31, 2016.

It is the policy of the Board of Directors to review its plans for future acquisitions from time to time and to designate appropriate sums to assure adequate financing of such acquisitions, with such amounts included in unrestricted net assets. There were no board designations for acquisitions at December 31, 2016.

Note 4—State Employees Combined Campaign

As discussed in Note 1, the Organization administers the SECC. The following is a summary of beginning bank balance, cash activity during the fiscal year and ending bank balance for the SECC at December 31, 2016:

	<u>(Unaudited)</u>
SECC cash balance, beginning of year	<u>\$ 1,512,959</u>
Cash received:	
2015 campaign pledges	3,101,925
2016 campaign pledges	556,147
Marketing Sponsorships	60,000
Total cash received	<u>3,718,072</u>
Cash disbursed:	
Charitable organizations	(3,438,808)
Management fees	(429,693)
Other disbursements	(69,256)
Total cash disbursed	<u>(3,937,757)</u>
SECC cash balance, end of year	<u>\$ 1,293,274</u>

UNITED WAY OF NORTH CAROLINA
NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2016

Note 4—State Employees Combined Campaign (continued)

	Campaign Activity (unaudited)
Pledges for 2016 campaign	<u>\$ 3,759,868</u>
Distributions, accrual basis	(3,339,969)
Management fees, accrual basis	(375,987)
Provision for uncollectible	<u>(43,912)</u>
	<u>(3,759,868)</u>
Net 2016 campaign activity	<u>\$ -</u>

Per the terms of the contract, the Organization recovers its expenses of administering the campaign from the gross receipts of the campaign in an amount equal to 10% of the previous year's gross receipts. The Organization may secure additional revenue for campaign expenses from sponsorship and interest earnings.

The 2016 fee is 10% of the funds pledged in 2015 for the 2016 campaign. The Organization also provides Centralized Pledge Processing for the state. This cost is part of the total cost of the campaign. A payment of the 2016 administrative fee in the amount of \$429,693 has been paid to the Organization in 2016 of which \$53,706 was a receivable balance at 12/31/2015 and the remaining related to fiscal year 2016. The assets and liabilities of the campaign; other than agency funds held in cash, are not shown on the accompanying financial statements since they are not owned or owed by the Organization.

During 2004, State Employees Combined Campaign began collecting sponsorships to fund future awards and other marketing costs. These sponsorships are reflected as marketing sponsorships - SECC in the statement of activities and changes in net assets. The related expenditures are included in the statement of functional expenses as a State Employees Combined Campaign expense. In 2016, an additional \$60,000 was received.

Note 5—Lease commitments

The initial lease for the Organization's office space ran from December 16, 2010 to February 28, 2015. An amendment was signed December 1, 2014 extending the lease term through May 31, 2018. Rent expense for office space totaled \$44,075 for 2016.

The Organization leases office equipment under operating lease agreements that expire at various dates through 2019. Equipment lease expense was \$7,770 for 2016.

Future minimum rental payments required under these operating leases are as follows:

<u>Years Ending December 31,</u>	
2017	\$ 42,091
2018	<u>17,752</u>
	<u>\$ 59,843</u>

UNITED WAY OF NORTH CAROLINA
NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2016

Note 6—Pension benefits

The Organization is a participant in a qualified retirement plan which is administered by the Mutual of America Life Insurance Company. The plan covers substantially all employees eligible in 2012 and provides for certain benefits. The Organization's contribution amounts are actuarially determined. During 2012, the Board of Directors of the Organization elected to freeze the defined benefit pension plan as of December 31, 2012.

Component of net periodic pension cost for the year ended December 31, 2016 are summarized below:

Service cost	\$	4,770
Interest cost		28,156
Actual return on plan assets		(6,397)
Amortization of unrecognized net loss		14,736
Asset loss deferred		(15,096)
Net periodic pension cost	\$	<u>26,169</u>

The net periodic pension cost was determined using the following weighted average assumptions:

Discount rate on the benefit obligation	4.00%
Rate of expected return on plan assets	5.00%
Rate of employee compensation increase	0.00%

The expected long-term rate of return on plan assets assumption of 5% for 2016 was selected using an approach set forth by the Actuarial Standards Board. Based on the Organization's investment allocation for the pension plan in effect as of the beginning of each fiscal year, a best estimate range was determined for both the real rate of return (net of inflation and investment expense) and for inflation based on a long-term historical return on the applicable asset classes. An average inflation rate within the range equal to 3.25% was selected and added to the real rate of return range to arrive at a best estimate range of 4.39% to 5.29%. A rate of 5%, which was within the best estimate range, was selected.

UNITED WAY OF NORTH CAROLINA
NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2016

Note 6—Pension benefits (continued)

As of December 31, 2016, the accumulated benefit obligation was \$733,921. Accumulated benefit obligation represents the actuarial present value of benefits owed for service to date if the employees continue in employment until normal retirement age at current wage rates, but since December 31, 2012, this amount now equals the projected benefit obligation due to the curtailment of the pension plan.

The changes in projected benefit obligation, plan assets, and the net amount recognized on the statement of financial position are as follows:

Projected benefit obligation:	
Balance, beginning of year	\$ 675,640
Service cost	4,770
Interest cost	28,156
Assumption changes	1,322
Actuarial loss	45,482
Expense charges	(4,710)
Benefits disbursed	(16,739)
Balance, end of year	<u>733,921</u>
Plan assets:	
Fair value, beginning of year	433,938
Actual investment results	6,397
Organization contributions	5,200
Benefits paid to participants, including expense charges	(21,449)
Fair value, end of year	<u>424,086</u>
Excess of projected benefit obligation over fair value of plan assets	<u>\$ 309,835</u>

Actuarial loss included in unrestricted net assets that has not yet been recognized as components of pension expense totaled \$240,310 as of December 31, 2016. The estimated amount to be reclassified as net periodic pension costs in 2016 is \$16,206.

The following is an analysis of plan assets by class:

Equity	\$ 18,806	4%
Interest bearing account	405,280	96%
Total plan assets	<u>\$ 424,086</u>	<u>100%</u>

UNITED WAY OF NORTH CAROLINA

NOTES TO THE FINANCIAL STATEMENTS

DECEMBER 31, 2016

Note 6—Pension benefits (continued)

The Organization's overall strategy is to invest in high-grade securities and other assets with a minimum risk of market value fluctuation.

The Organization's policy is to fund the plan in amounts consistent with the funding requirements of federal laws and regulations.

The expected future benefit payments for each of the next five fiscal years and in the aggregate for the next five years are as follows:

Years Ending December 31,

2017	\$	40,000
2018		17,000
2019		60,000
2020		17,000
2021		108,000
2022 - 2026		145,000
	\$	<u>387,000</u>

Note 7—Restrictions on net assets

In 2015, the Organization received a \$902,000 grant from the William R. Kenan, Jr. Charitable Trust to support further expansion of the 211 information and referral service. As of December 31, 2016, the balance remaining temporary restricted net assets was \$23,292.

In 2016, the Organization began collecting donations for the United Way Helps North Carolina Fund for Hurricane Matthew disaster relief. As of December 31, 2016, the balance remaining temporary restricted net assets was \$112,878.

In 1998, the Organization began collecting fees for the tri-state conference. The excess of fees over expenses related to this conference are to be used for future tri-state conferences. As of December 31, 2016, the balance remaining as unrestricted designated net assets was \$4,969.

In 2004, the Organization received contributions for the John Walker Memorial Fund. The Board of Directors voted to designate these funds to United Ways for training support. As of December 31, 2016, these contributions in the amount of \$792 are unrestricted designated net assets.

Note 8—Subsequent events

The Organization has evaluated subsequent events through June 1, 2017, which represents the date the financial statements were available to be issued.